

Accredited by NAAC with 'A' Grade		
Course	MBA	
Semester	4	Brand Positioning Strategies
Total Marks:	15	

Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- **A.** Give the meaning and definition of Marketing. Explain the concept of Marketing Strategy.
- **B.** What are the benefits of a Strong Brand? Explain the 70's of Branding.
- **C.** Give Examples of some successful brands in Indian Scenario.

Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- A. Findings
- B. Explain licensing.
- **C.** Explain customer.
- **D.** Define tagging.
- E. Define ideas.



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Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- A. Discuss a League of Extraordinary Gentlemen in detail.
- **B.** Write a detailed note on Building Customer Relationship.
- **C.** What is Branding? What do you mean by Brand Marketing? Illustrate.

Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- A. What is direct marketing?
- **B.** What is quality?
- **C.** Voice mail
- D. Reverse Engineered Brand
- **E.** What is personal selling?